

Powered by AIRTAC

Agenda



- I Group Overview
- II Product & Market
- **Ⅲ** Competitive Advantage
- **IV Financial Outlook**
- V Development prospects & Strategic



I · Group Overview

Group Overview



股票代號:1590

2009

• AirTAC International Group was founded in Cayman

• AirTAC set up Italian sales center

2012

 AirTAC established manufacturing base in Foshan (Guangdong)

• Singapore sales center is officially operating

2015

• Phase one of Tainan factory was completed and started to pilot run

• AirTAC set up Thailand sales center

2018

• Miniature Linear Guide is officially launched



1998

•AirTAC established first manufacturing base in China (Guangzhou)



AirTAC

established a manufacturing

base and HQ in

China (Ningbo)

1988
• AirTAC was founded in

2010

• Apply for TWSE IPO listing

2013

 Japan sales center is officially operating
 AirTAC set I

 AirTAC set up Malaysia sales center

2016

• AirTAC set up USA sales center

2020

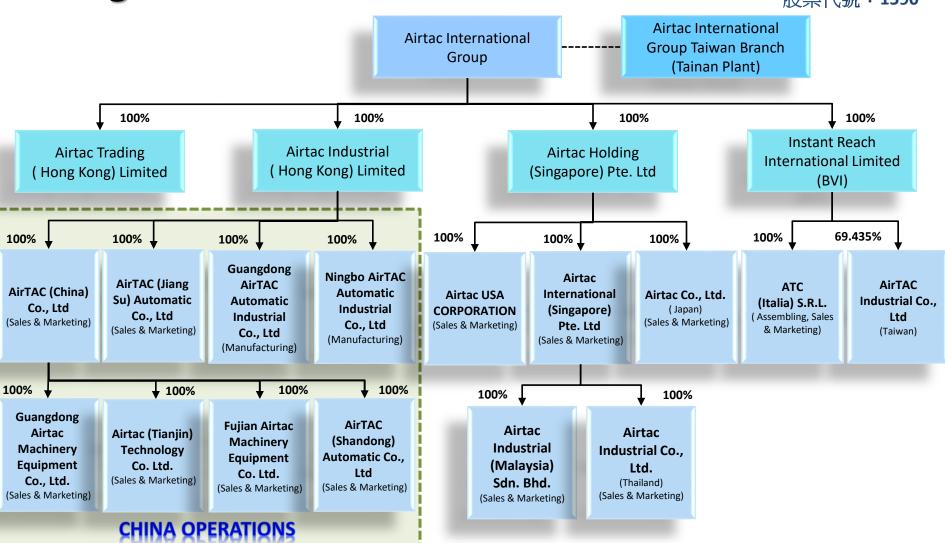
• The second production base in Ningbo has been put into operation





Organization Chart





Corporate Culture



People-oriented

- Value employees as the most precious resource.
- Encourage them to glow with company.

Commitments

 AirTAC commitment to sustain growth and fulfill social responsibility

Profit sharing

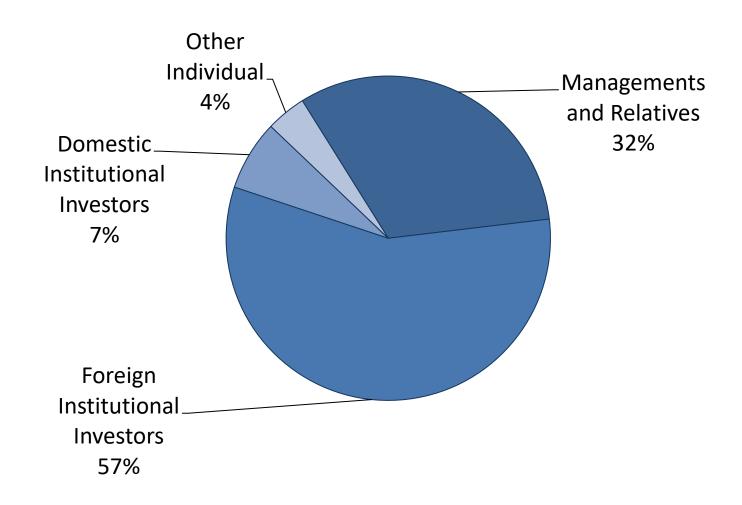
 Share the profit with every employees to reward their contribution and efforts.

Co-development

 Match talentdevelopment with organization development by providing the best career path for talented people with expertise or leadership skills.

AirTAC Shareholder Structure







· Product & Market

Diversified Product Lines





→ Air valve & mechanical valve

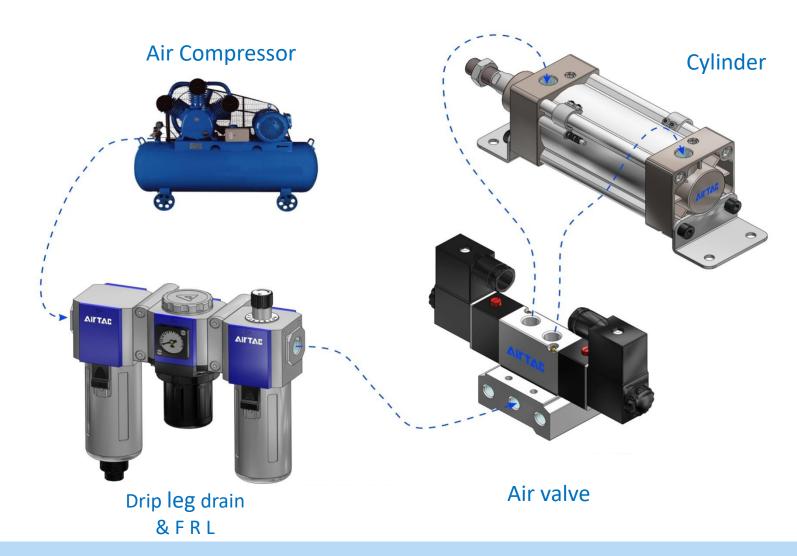






Pneumatic operation of the process





Products Application by Industry

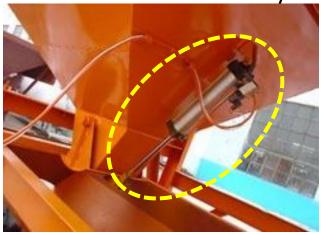


AirTAC products are applied in various industrial automation equipment and assembly processes, such as environmental protection machinery, construction machinery, electronic industry, automative assembly line and the robot arm.

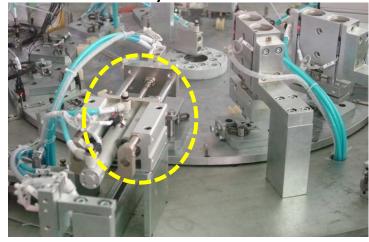
Environmental processing machinery



Construction machinery



Assembly automation

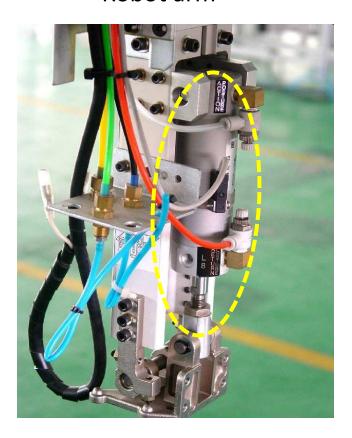


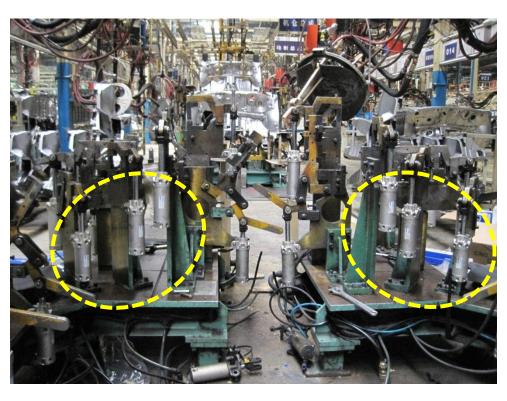
Products Application by Industry



Robot arm

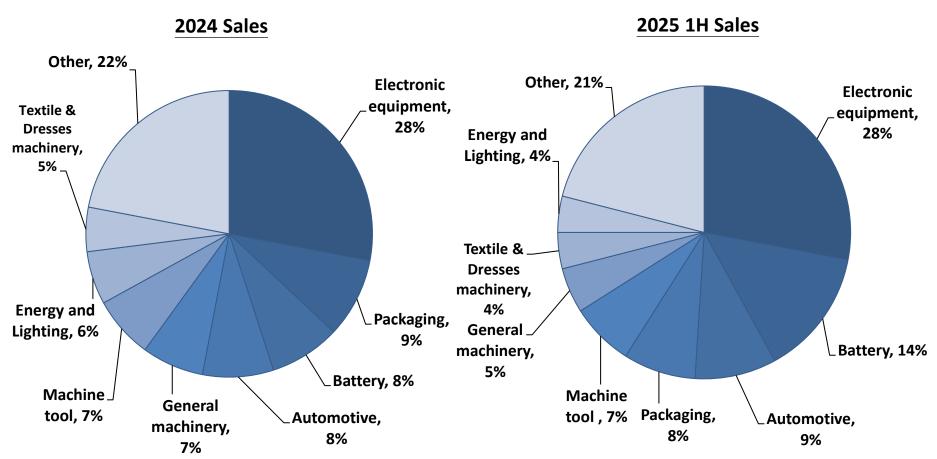






Clients breakdown by industry





Note: The proportion of the above customer industries is only calculated for the sales amount of direct customers, and does not include distributor sales, which account for about 30% of the consolidated revenue.



Ⅲ · Competitive Advantage

Competitive Advantage



Own Brand

- Sell products
 under the AirTAE
 brand.
- Establish spec & price in Greater
 China.

Own Sales Channels

- Strong self own sales channels in Greater China.
- Provide nationwide after-sales service in Greater China.

Comprehensive Vertical Integration

- More than 80% of parts are manufactured in house.
- Achieve better profitability than its peers.

Tech Innovation

- Maintain highquality products by sealant technology.
- Improve production process continuously.

Worldwide manufacturing bases & sales branches



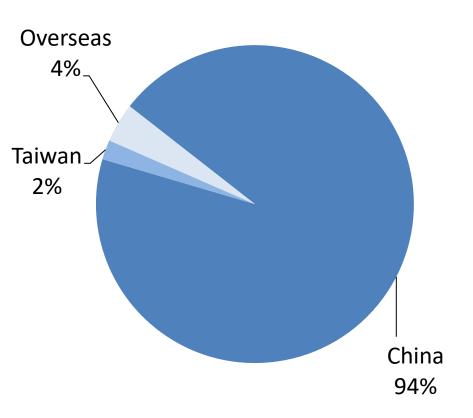


- Mainland: 2 manufacturing bases, 3 regional sales centers,
 4 branches, 120 offices
- ◆ Taiwan: 1 manufacturing base and 3 offices
- Europe: 1 assembling and sales center in Italy
- ◆ Japan: 1 sales center
- ◆ Malaysia: 1 sales center
- ◆ Thailand: 1 sales center
- ◆ USA: 1 sales center
- Overseas: 300+ distributors
 to provide comprehensive
 sales network and service

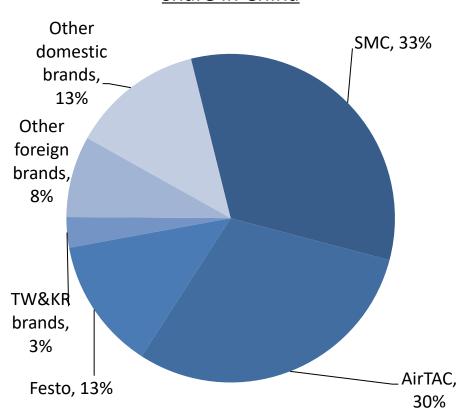
Ranked the second largest market share in China







<u>Pneumatic equipment - market</u> <u>share in China</u>



Integration of upstream industrial chain AirTAC Raw material quantitative **Production** Extrusion Injection Plastic Coil Casting **R & D** Machining Strength **Shorten the** production Techonology cycle Surface treatment Integration of upstream industrial chain: to produce raw materials and **Assembly** spare parts by ourselves Reduce product Finished products cost Sales Channel Clients

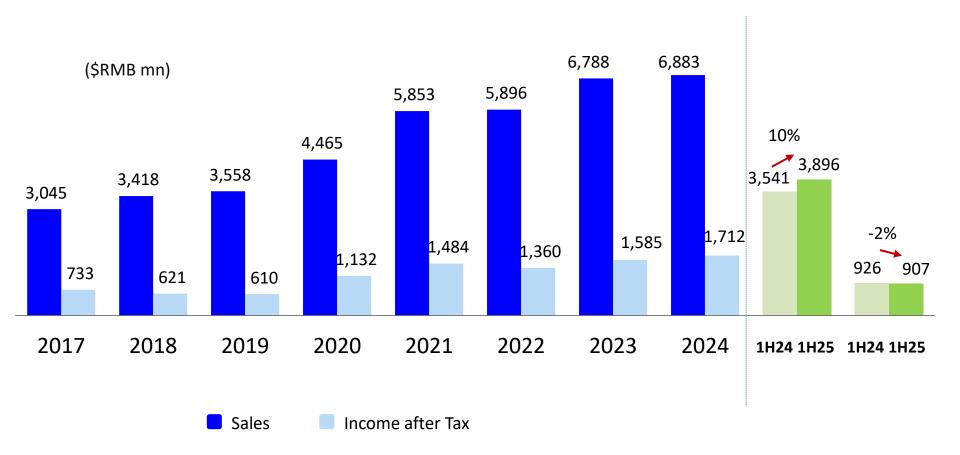


IV · Financial Outlook

Sales & Income after Tax

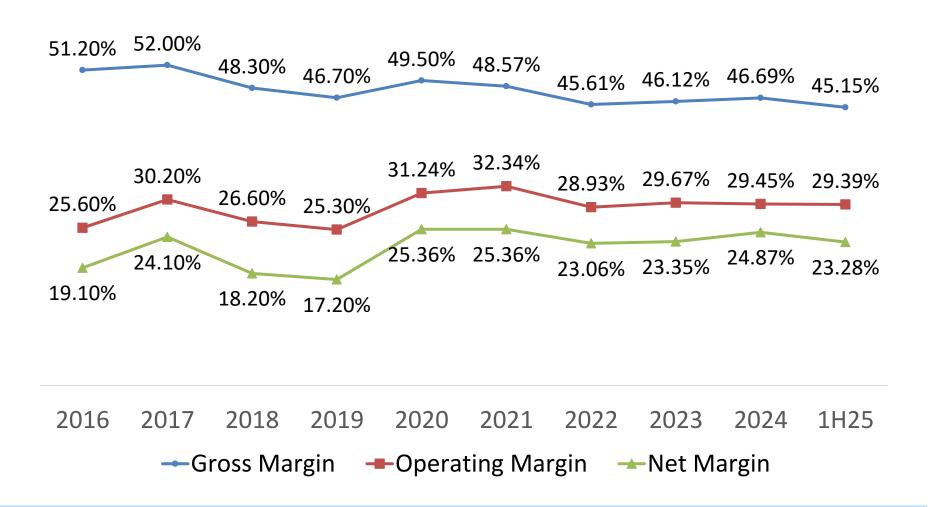


Sales Income after Tax



Profitability Trend





Income Statement



(\$RMB mn)	2022		2023		2024		2025 1H	
Sales	\$5,896	100%	\$6,788	100%	\$6,883	100%	\$3,896	100%
Cost	3,207	54%	3,658	54%	3,669	53%	2,137	55%
Gross Profit	2,689	46%	3,130	46%	3,214	47%	1,759	45%
Operating Expenses	984	17%	1,116	16%	1,187	17%	614	16%
Income from Operations	1,705	29%	2,014	30%	2,027	30%	1,145	29%
Non-operating Income & Exp.	64	1%	11	-%	137	2%	5	-%
EBT	1,769	30%	2,025	30%	2,164	32%	1,150	29%
TAX	409	7%	440	7%	452	7%	243	6%
Net Income	\$1,360	23%	\$1,585	23%	\$1,712	25%	\$907	23%

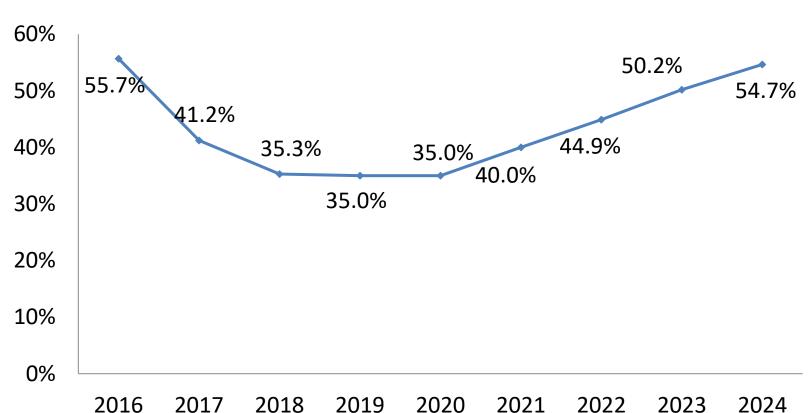
Balance Sheet



(\$RMB mn)	2022		2023		2024		2025 1H	
Cash & Cash Equivalents	\$1,499	12%	\$2,326	17%	\$1,924	15%	\$1,796	14%
NR & AR	2,053	17%	2,285	17%	2,170	17%	2,826	21%
Inventory	1,645	13%	1,509	11%	1,519	12%	1,375	10%
Other Current Assets	78	1%	77	1%	63	1%	73	-%
Property, plant and equipment, Other	7,111	57%	7,218	54%	7,178	55%	7,328	55%
Total Assets	\$12,386	100%	\$13,415	100%	\$12,854	100%	\$13,398	100%
Bank Debt	\$2,560	21%	\$2,631	20%	\$1,253	10%	\$665	5%
Other Current Liabilities	828	6%	795	6%	780	6%	1,780	14%
Other Long-term liabilities	166	2%	145	1%	125	1%	97	1%
Total Liabilities	\$3,554	29%	\$3,571	27%	\$2,158	17%	\$2,542	20%
Total Equity	\$8,832	71%	\$9,844	73%	\$10,696	83%	\$10,856	80%
Total Liabilities & Equity	\$12,386	100%	\$13,415	100%	\$12,854	100%	\$13,398	100%

Dividend Payout (Include stock dividends)





Expected 2024 Cash dividends to shareholders – RMB 4.68 per share (around NTD 21.13956001 per share)



V · Development prospects & Strategic

Goals in our expending schedule



- 1. Expand sales channels
- 2. Expand overseas markets
- 3. Expand product portfolio
- 4. To be global top 3 players



Q&A